



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 14

CTC
Market Report
<ul style="list-style-type: none"> • Good demand. • Better new season Assams fair enquiry for medium sorts. Assam opening levels in 2021 higher by Rs. 40-60 compared to levels prevailing in 2019. • Dooars all round good demand with good descriptions higher by Rs. 40-60 over 2019 opening levels. Few medium sorts higher by Rs. 30-40 but plainer varieties witnessed limited enquiry. Old season teas sold readily.

Buying Analysis
• Hindustan Unilever : Operated only on old season teas
• Western India & Other Internal : Mainstay
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Orthodox
Market Report
<ul style="list-style-type: none"> • Good demand. • Good/Medium Whole Leaf sold at levels similar to 2019. Bolder Whole Leaf (GFOP/FOP) and (BPS/BOP) grades witnessed strong demand and higher by Rs 20-30 over 2019 levels. • Good Brokens witnessed withdrawals and sold selectively at levels lower to 2020 Private Sale levels recorded during the pandemic. Medium Brokens saw better demand and sold readily at levels in line with 2019. Selected few Fannings on offer met with good demand and sold at Rs.20 – Rs.30 higher over 2019. Old season teas readily absorbed.

Buying Analysis
• Middle East : Selective inquiry at reduced levels.
• CIS: Active on bolder Whole Leaf and Brokens
• Other Internal & Local : Fair support on selective grades.

DUST
Market Report
<ul style="list-style-type: none"> • Fair demand for new season teas . • Selected better Assams & Dooars sold at Rs.30-50 higher than 2019 opening levels. • Old season descriptions sold readily.

Buying Analysis
• Hindustan Unilever: Operated on old season teas .
• Western India : Mainstay
• Other Internal and Local : Good support on old season teas

Darjeeling
Market Report
<ul style="list-style-type: none"> • Fair demad. • Nominal quantity of old season teas on offer sold at lower levels. • Local and Other Internal : Main stay of the market.

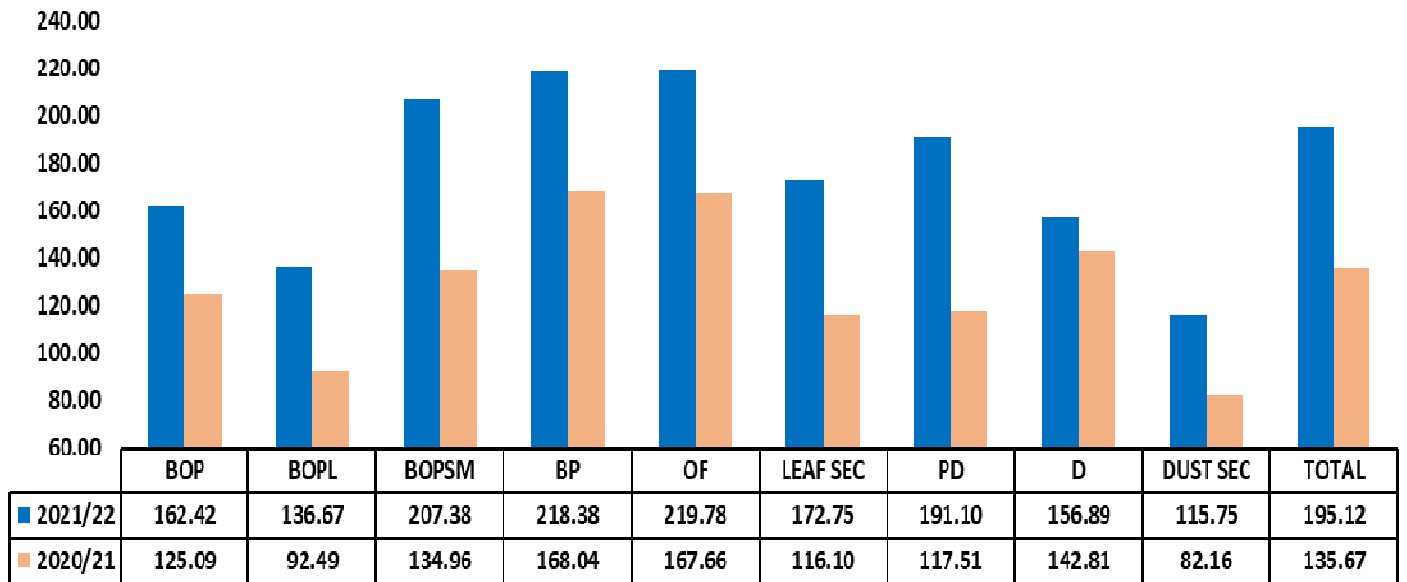
AUCTION AVERAGES

	2021/22			2020/21			UPTO SALE 14		
	SALE 14	SALE 15	+/-	SALE 14	SALE 15	+/-	2021/22	2020/21	2019/20
CTC LEAF	206.30	-	-	143.86	-	-	206.30	143.86	121.26
DUST	152.59	-	-	104.13	-	-	152.59	104.13	109.19
TOTAL	195.12	-	-	135.67	-	-	195.12	135.67	118.60
ORTHODOX	265.44	-	-	121.38	-	-	265.44	121.38	190.88
DARJEELING	187.64	-	-	0.00	-	-	187.64	0.00	212.45
ALL TEAS	203.99	-	-	135.39	-	-	203.99	135.39	125.87

KOLKATA AUCTION AVERAGES

SALE	14	15	16	17	18	19
CTC LEAF	2021/22	206.30				
	2020/21	143.86	No Sale	No Sale	No Sale	No Sale
DUST	2021/22	152.59				
	2020/21	104.13	No Sale	No Sale	No Sale	No Sale
TOTAL	2021/22	195.12				
	2020/21	135.67	No Sale	No Sale	No Sale	No Sale
ORTHODOX	2021/22	265.44				
	2020/21	121.38	No Sale	No Sale	No Sale	No Sale
DARJEELING	2021/22	187.64				
	2020/21	No Sale	No Sale	No Sale	No Sale	No Sale

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 14



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 14

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	5032.7	298.52	0.0	0.00	FBOP	6987.1	252.66	0.0	0.00	GBOP1/FBOP1	1574.5	194.39	0.0	0.00
TGFOP	14822.7	281.84	0.0	0.00	GFBOP	5603.2	251.89	0.0	0.00	BOPF/GOF/FOF	3574.2	218.88	0.0	0.00
GFOF	9183.4	298.99	0.0	0.00	GBOP	6468.9	254.49	0.0	0.00					
FOP	4183.8	273.78	0.0	0.00	BPS	3288.7	297.33	0.0	0.00					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	7,55,699	3,71,267	206.45	51%					7,55,699	3,71,267	206.45	51%
FANNINGS	2,03,686	1,14,037	208.64	44%					2,03,686	1,14,037	208.64	44%
LEAF SEC.	10,839	9,629	172.75	11%					10,839	9,629	172.75	11%
LEAF TOTAL	9,70,224.0	4,94,932.8	206.30	49%					9,70,224.0	4,94,932.8	206.30	49%
DUST	1,66,897	1,05,783	161.05	37%					1,66,897	1,05,783	161.05	37%
DUST SEC.	26,432	24,286	115.75	8%					26,432	24,286	115.75	8%
DUST TOTAL	1,93,329.5	1,30,068.6	152.59	33%					1,93,329.5	1,30,068.6	152.59	33%
TOTAL	11,63,553.5	6,25,001.4	195.12	46%					11,63,553.5	6,25,001.4	195.12	46%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
WHOLE LEAF	55,227	48,204	280.94	13%		55,227	48,204	280.94	13%
BROKENS	64,734	39,173	255.50	39%		64,734	39,173	255.50	39%
FANNINGS	12,420	4,409	209.76	65%		12,420	4,409	209.76	65%
SECONDARY	1,575	1,575	194.39	0%		1,575	1,575	194.39	0%
ORTH. TOTAL	1,33,955.7	93,361.3	265.44	30%		1,33,955.7	93,361.3	265.44	30%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
WHOLE LEAF	7,246	5,442	273.48	25%		7,246	5,442	273.48	25%
BROKENS	1,170	95	221.00	92%		1,170	95	221.00	92%
FANNINGS	9,885	6,329	113.33	36%		9,885	6,329	113.33	36%
DARJ. TOTAL	18,300.2	11,866.0	187.64	35%		18,300.2	11,866.0	187.64	35%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE	TO DATE			
	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
2021-22	970224.0	494932.8	206.30	49%		970224.0	494932.8	206.30	49%
2020-21	343487.6	298114.2	143.86	13%		343487.6	298114.2	143.86	13%
DUST	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
2021-22	193329.5	130068.6	152.59	33%		193329.5	130068.6	152.59	33%
2020-21	131296.8	77443.4	104.13	41%		131296.8	77443.4	104.13	41%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
2021-22	133955.7	93361.3	265.44	30%		133955.7	93361.3	265.44	30%
2020-21	16066.0	7403.2	121.38	54%		16066.0	7403.2	121.38	54%
DARJEELING	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
2021-22	18300.2	11866.0	187.64	35%		18300.2	11866.0	187.64	35%
2020-21									
TOTAL	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
2021-22	1315809.4	730228.7	203.99	45%		1315809.4	730228.7	203.99	45%
2020-21	490850.4	382960.8	135.39	22%		490850.4	382960.8	135.39	22%

PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2021/22		UP TO SALE 14			2021/22		UP TO SALE 14		
	SALE 14	SALE 15	2021/22	2020/21	2019/20	SALE 14	SALE 15	2021/22	2020/21	2019/20
	BELOW 160	30.35		30.35	69.15	88.65	71.28		71.28	91.52
BETWEEN 160.00-179.99	21.70		21.70	10.48	4.30	13.05		13.05	2.57	0.78
BETWEEN 180.00-199.99	7.24		7.24	12.89	1.12	0.00		0.00	0.00	0.20
BETWEEN 200.00-219.99	6.87		6.87	4.54	1.93	0.62		0.62	2.43	0.40
BETWEEN 220.00-139.99	0.87		0.87	2.11	3.52	0.57		0.57	2.37	0.35
BETWEEN 240.00-259.99	1.66		1.66	0.16	0.38	5.07		5.07	0.34	0.00
BETWEEN 260.00-279.99	4.40		4.40	0.05	0.10	6.55		6.55	0.77	0.00
ABOVE 280	26.91		26.91	0.62	0.00	2.86		2.86	0.00	0.00

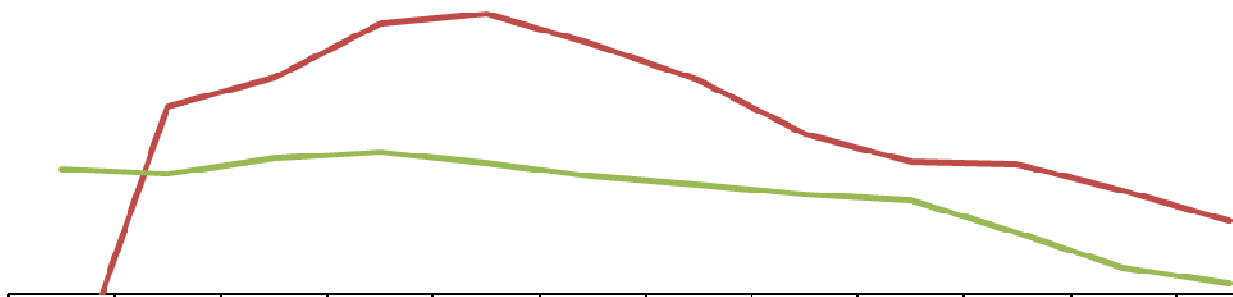
PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 14			% OF TEAS SOLD	2020/21		UP TO SALE 14
	SALE 14	SALE 15	2021/22	2020/21	2019/20		SALE 14	SALE 15	2021/22
	BELOW 200	6.85		6.85	89.57		48.93	BELOW 300.00	87.20
BETWEEN 200.00-219.99	1.27		1.27	10.43	6.94	BETWEEN 301.00-400.99	10.70	10.70	
BETWEEN 220.00-239.99	6.91		6.91	0.00	18.62	BETWEEN 401.00-500.99	1.55	1.55	
BETWEEN 240.00-259.99	24.18		24.18	0.00	12.59	BETWEEN 501.00-600.99	0.55	0.55	
BETWEEN 260.00-279.99	24.30		24.30	0.00	7.03	BETWEEN 601.00-700.99	0.00	0.00	
ABOVE 280	36.49		36.49	0.00	5.89	ABOVE 701.00	0.00	0.00	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
15	28486	7246	130	4944	40806					0	28486	7246	130	4944	40806
16	35049	16602	471	7944	60066					0	35049	16602	471	7944	60066
TOTAL	63535	23848	601	12888	100872	0	0	0	0	0	63535	23848	601	12888	100872

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	203.99											
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

CTTA BUYING (ALL TEAS) FOR THE SALE 14

	CTC LEAF			DUST			TOTAL				
	SALE 14										
OFFER	9,70,236.6 Kgs			1,93,345.2 Kgs			1163581.8 Kgs				
SOLD	4,94,932.8 Kgs			1,30,068.6 Kgs			6,25,001.4 Kgs				
SOLD %	51%			67%			54%				
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
Local	1,70,701.4	195.69	34%	N.India	47,741.6	134.06	37%	Local	1,83,306.2	192.32	29%
W.India	1,18,155.4	234.40	24%	W.India	29,374.0	202.51	23%	N.India	1,59,792.0	159.92	26%
N.India	1,12,050.4	170.93	23%	S.India	17,183.0	146.16	13%	W.India	1,47,529.4	228.05	24%
S.India	44,381.8	283.60	9%	Local	12,604.8	146.81	10%	S.India	61,564.8	245.24	10%
WI.Pack	9,157.8	277.47	2%	Others	8,807.4	131.65	7%	Others	15,778.8	153.75	3%
NI.Pack	8,997.4	209.61	2%	HUL	6,051.8	140.78	5%	WI.Pack	13,476.0	237.21	2%
Packeteers	8,373.6	157.93	2%	WI.Pack	4,318.2	151.81	3%	HUL	12,873.6	147.30	2%
Exports	6,993.8	130.47	1%	Exports	3,987.8	117.65	3%	Exports	10,981.6	125.81	2%
Others	6,971.4	181.67	1%					NI.Pack	8,997.4	209.61	1%
HUL	6,821.8	153.08	1%					Packeteers	8,373.6	157.93	1%
TGBL	2,328.0	125.12	0%					TGBL	2,328.0	125.12	0%
											0%
Grand Total	4,94,932.8	206.30	100%	TOTAL	1,30,068.6	152.59	100%	TOTAL	6,25,001.4	195.12	100%

	ORTHODOX			DARJEELING			
	SALE 14						
OFFER	1,33,964.5 Kgs			18,300.2 Kgs			
SOLD	93,361.3 Kgs			12,042.4 Kgs			
SOLD %	70%			66%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	69,982.7	264.00	75%	Local	5,278.4	181.17	44%
Others	13,173.1	262.23	14%	Exports	4,374.4	155.44	36%
Exports	2,218.3	289.90	2%	Domestic	1,715.6	277.85	14%
CIS	1,986.4	244.50	2%	Others	674.0	260.20	6%
N.India	1,609.0	318.38	2%				
W.India	1,323.6	296.29	1%				
Other Exports	1,214.1	255.85	1%				
Local	1,152.3	257.82	1%				
Domestic	495.9	217.80	1%				
CONTINENT	205.9	501.00	0%				
TOTAL	93,361.3	265.44	100%	TOTAL	12,042.4	190.02	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
HALMARI	1267	405.29	339	412.17
KAKADONGA	200	400.00	0	0.00
KENDUGURI HI GROWN	146	353.00	0	0.00
GHILLIDARY	146	342.00	567	322.01
SELENG	901	341.32	0	0.00
HIRAJULI	1496	339.18	0	0.00
AMGOORIE	1904	332.42	0	0.00
DECKIAJULI	4271	331.81	0	0.00
GELAKEY	1524	329.79	0	0.00
DEHA	928	329.74	0	0.00
MOKRUNG	521	326.13	0	0.00
NARAYANPUR	6585	325.80	1260	303.57
DUKLINGIA	1099	325.49	479	328.91
KOONTAI 'B'	841	319.30	0	0.00
KAMARBUND	278	318.63	0	0.00
DOOMNI	7348	318.34	0	0.00
SALKATHONI	2114	317.04	0	0.00
AIDIOBARI PREMIUM	1866	314.00	0	0.00
BANAMALIE	419	311.98	0	0.00
RAJGARH	2882	311.87	0	0.00
KORANGANI	589	311.22	0	0.00
MUKTABARI	1467	310.83	931	319.22
SEPONHIGHGROWN	658	309.65	0	0.00
PABHOI	1405	303.43	0	0.00
MELENG (CLSPL)	453	303.15	0	0.00

DOOARS BATTING ORDER (STAC+CTTA) Sale 14

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
KARTICK	6209	347.82	0	0.00
MATI DHAR	2590	345.99	7082	305.55
PAHARGOOMIAH	6888	339.46	1576	334.64
KUMARGRAM	1702	338.17	0	0.00
BARADIGHI	6618	336.97	5480	303.22
GULMA	5303	336.09	1337	326.85
DIANA (RAMBARI)	4357	331.66	0	0.00
GHATIA ROYAL	4385	330.56	895	323.64
ANANDAPURROYAL	5536	323.37	338	352.00
RYDAK	13407	323.01	2269	309.21
NANGDALA	2684	318.49	853	305.05
BIJALIMONI	691	316.00	0	0.00
KURTI	4954	312.11	553	354.33
FULBARIHIGHGROWN	3690	311.79	508	276.00
HILLA	2161	311.20	0	0.00
DALGAON	9261	310.97	7309	300.01
CHULSA	4922	310.80	184	312.00
DANGUAJHAR	10590	310.17	0	0.00
MAUSAM	8094	308.42	1993	341.85
SHIKARPURGOLD	634	308.08	0	0.00
JITI	21746	307.34	2390	280.37
MEENGLAS	17148	306.88	263	230.00
THANJHORA	1380	306.78	0	0.00
LEESH RIVER	17078	306.12	377	230.00
BINAGURI	39035	305.93	8309	299.23